11th EIASM CONFERENCE ON PERFORMANCE MEASUREMENT AND MANAGEMENT CONTROL

Online, September 15-17, 2021

CHAIRPERSONS AND CO-ORGANIZERS

Sofia LOURENÇO – ISEG, Lisbon School of Economics and Management, Universidade de Lisboa, Portugal Teemu MALMI – Aalto University School of Business, Finland Melissa MARTIN, University of Illinois Chicago, USA

Frank VERBEETEN - University of Amsterdam – Amsterdam Business School, The Netherlands

(Note that all times mentioned are in <u>CET</u> (Central European Time - Nice/Brussels/Rome time zone))

## WEDNESDAY, SEPTEMBER 15, 2021

12:30	LOGIN		
13:00 - 13:15	WELCOME: Frank Verbeeten		
13:15 - 14:15	PLENARY: Wim van der Stede (Chairperson: Frank Verbeeten )		
14:15 - 14:30	BREAK		
	PARALLEL SESSIONS		
	Control and ambidexterity	Controls and Negative Effects	Social theories and control
	Chair: Frank Verbeeten	Chair: Sofia Lourenco	Chair: Teemu Malmi
14:30 - 15:00 Paper 1:	TOO MUCH OF A GOOD THING? ENABLING	LET ME SPEAK! THE EFFECTS OF COMMUNICATION	CONTROLLING VIA DIGITISED INSCRIPTIONS: A FIELD
	PERFORMANCE MEASUREMENT SYSTEMS AND THE	AND DARK PERSONALITY ON MISREPORTING BY SELF-	STUDY OF SOCIO-MATERIAL CONFIGURATION,
	IMPLICATIONS FOR BUSINESS FUNCTION	MANAGED TEAMS - Victor Van Pelt, Anna Ressi,	RECONFIGURATION AND IDENTITIES IN A RETAIL
	AMBIDEXTERITY - Michael Farell, Breda Sweeney	Daniel Schaupp	ORGANIZATION - Chris Chapman, Wai Fong Chua,
			Catherine Hardy
Discussant Paper 1:	Benita Gullkvist	Sandra Winkelmann	Arman Motaghi
15:00 - 15:30 Paper 2:	ENCOURAGING WORK ENGAGEMENT AND	THE EFFECT OF RELATIVE PERFORMANCE	VARIATIONS OF EMPLOYEE BEHAVIOUR AND
	INDIVIDUAL AMBIDEXTROUS BEHAVIOUR THROUGH	INFORMATION AND GROUP IDENTITY ON RULE-	MANAGERIAL USE OF CONTROLS - Arman Motaghi,
	COMPLEMENTARY MANAGEMENT CONTROL	BREAKING - Sandra Winkelmann, Corinna Ewelt-	Michel Magnan, Matthaus Tekathen
	SYSTEMS - Benita Gullkvist, Marko Jarvenpaa, Mika	Knauer, Thorsten Knauer	
	Ylinen		
Discussant Paper 2:	Ann Jorissen	Jakob Alfitian	Martijn van der Steen
15:30 - 16:00 Paper 3:	ENABLING CONTROLS: DO GENERATIONAL	BEHAVIORAL CONSEQUENCES OF	DISCURSIVE STRATEGIES FOR INTERNAL LEGITIMACY
	DIFFERENCES INFLUENCE SUBORDINATE'S	MANAGERIALPUNISHMENTS: THE EFFECT OF	NARRATING THE ALTERNATIVE ORGANIZATIONAL
	PERCEPTION? - Ann Jorissen, Thi Tu Luong, Ine	TERMINATIONNOTICES ON EMPLOYEE ABSENTEEISM	FORM - Martijn van der Steen, Martin Quinn, Alonso
	Paeleman	- Jakob Alfitian, Timo Vogelsang	Moreno
Discussant Paper 3:	Michael Farell	Victor Van Pelt	Chris Chapman
16:00 - 16:30	COFFEE BREAK		

	Performance Measurement Incentive contracts Risk management		
	Chair: Sofia Lourenco	Chair: Melissa Martin	Chair: Teemu Malmi
6:30 - 17:00 Paper 1:	TEAM TASK IDENTITY AND TRANSACTIVE MEMORY	WHO CARES ABOUT THE FUTURE? SHORT- AND	MANAGEMENT CONTROL SYSTEMS AND ILLICIT
	IN BALANCED SCORECARD DESIGN - Aishwarrya	LONG-TERM PERFORMANCE MEASURES AND THEIR	FINANCIAL FLOWS IN THE BANKING INDUSTRY -
	Deore, Ranjani Krishnan, Sue Yang	IMPACT ON FIRM SUCCESS - Mariana Sailer	Gajindra Maharaj
Discussant Paper 1:	Evelien Reusen	Jen Choi	Vincenzo Riso
7:00 - 17:30 Paper 2:	THE EFFECT OF SUPERVISOR COMMUNICATION AND	CUSTOMER RPE: USING CUSTOMER PERFORMANCE	ANALYZING THE RELATIONSHIP BETWEEN RISK
	PRIOR CONTROL CHOICE ON MANAGERS'	TO FILTER NOISE OUT OF CEO INCENTIVE	MANAGEMENT AND MANAGEMENT CONTROL IN
	COOPERATION WITH EXTERNAL PARTNERS - Evelien	CONTRACTS - Jen Choi, Mary Ellen Carter, Karen	PRACTICE: A COMPARISON IN THE ITALIAN
	Reusen, Yee Shih Phua	Sedatole	MUNICIPALITIES - Vincenzo Riso, Monia Castellini
Discussant Paper 2:	Liliana Dewaele	Adnan Sarfaraz Afridi	Henk Ruiter
7:30 - 18:00 Paper 3:	PEER EVALUATIONS: DESIGN CHARACTERISTICS AND	CEO PAYCUT AND EARNINGS MANAGEMENT: THE	MULTIPLE PERSPECTIVES ON RISK MANAGEMENT - A
	THE IMPACT ON EMPLOYEE EFFORT - Liliana	ROLE OF NON-FINANCIAL PERFORMANCE	CASE STUDY DRAWING ON SCHATZKI'S SITE
	Dewaele, Eddy Cardinaels, Alexandra Van Den	MEASURES - Adnan Sarfaraz Afridi, Vlad-Andrei	ONTOLOGY - Henk Ruiter, Rob Ross, Ed Vosselman,
	Abbeele	Porumb, Paula Van Veen-Dirks, Yasemin Zengin-	Koos Wagensveld
		Karaibrahimoglu	
Discussant Paper 3:	Aishwarrya Deore	Mariana Sailer	Gajindra Maharaj

	THURSDAY, SEPTEMBER 16, 2021				
0.00 0.45		JAT, SEPTEIVIBER 10, 2021			
8:30 - 8:45 8:45 - 9:00	LOGIN				
8:45 - 9:00	WELCOME: Teemu Malmi PARALLEL SESSIONS				
	Control and employees	FARALLE SESSIONS	The roles of management control		
	Chair: Sofia Lourenco		Chair: Teemu Malmi		
9:00 -9:30 Paper 1:	HOW TO MITIGATE THE LOSS OF CREATIVE TALENT:		THE ROLE OF MANAGEMENT CONTROL SYSTEMS IN		
	A PERFORMANCE EVALUATION PERSPECTIVE -		MANAGING COMPETING INSTITUTIONAL LOGICS A		
	Markus Wabnegg, Isabella Grabner, Mischa Seiter,		CASE STUDY OF A NON-GOVERNMENT		
	Henning Wirth		ORGANIZATION - Yuelong (Frank) Ma, David		
			Gilchrist, Vincent K. Chong, Lyndie Bayne		
Discussant Paper 1:	Raginee Baruah		Sandra Tillema		
9:30 - 10:00 Paper 2:	EMPLOYEE SELECTION AND TRAINING: A		THE EMERGENCE OF VERNACULAR ACCOUNTING		
-	COMPLEMENTARITY VIEW - Raginee Baruah, Isabella		SYSTEMS: EXPLORING THE ROLES OF MANAGEMENT		
	Grabner, Frank Moers		CONTROL DEVICES IN THE CONVERSION OF		
			KNOWLEDGE ATTRIBUTES - Sandra Tillema, Andrea		
			Bellisario, Martijn van der Steen		
Discussant Paper 2:	Antonella Cifalino		Yuelong (Frank) Ma		
10:00 - 10:30 Paper 3:	CONTROLLERS' ROLE AMBIGUITY AND WORK-				
	RELATED OUTCOMES: EXPLORING THE INFLUENCE				
	OF USING PERFORMANCE MEASUREMENT SYSTEMS -				
	Antonella Cifalino, Stefano Baraldi, Irene Lisi, Marco				
	Rizzo				
Discussant Paper 3:	Markus Wabnegg				
10:30 - 11:00	COFFEE BREAK				
	Dysfunctional effects of control	Environmental and pro-social behavior	Enabling controls & coordination		
	Chair: Frank Verbeeten	Chair: Sofia Lourenco	Chair: Teemu Malmi		
11:00 - 11:45 Paper 1:	THE IMPORTANCE OF SOCIAL CONTROLS IN THE	THE EFFECT OF CORPORATE GIVING AND	ENABLING CONTROL IN GENERATIVE		
	COMMISSION OF OR RESISTANCE TO GROUP FRAUD:		INFRASTRUCTURES: THE CASE OF "DASHBOARDING"		
	A FIELD STUDY - Pujawati Gondowijoyo, Christie	PERFORMANCE OVERSTATEMENT - Martin	Marc Feldmann, Lukas Loehlein, Utz Schaeffer		
	Hayne, Pamela R. Murphy	Altenburger			
Discussant Paper 1:	Litz Schaoffer	Nuraddeen Nuhu	Marjo Vaisanen		
11:45 -12:15 Paper 2:	TRADE SECRET PROTECTION AND FIRMS' INTERNAL	THE IMPACT OF INTERACTIVE AND DIAGNOSTIC	SOCIALIZATION IN ACQUIRED SUBSIDIARIES - THE		
	TRANSPARENCY - Sara Bormann, Ionela Andreicovici, Katharina Hombach		ROLE OF ENABLING CONTROL SYSTEMS - Marjo Vaisanen		
		THE MEDIATING ROLE OF EMPLOYEE ENVIRONMENTAL CITIZENSHIP BEHAVIOUR -	VdlSdllell		
		Nuraddeen Nuhu, Kevin Baird, Sophia Su			
		ivaradaeen ivana, kevin ballu, sopilla su			
Discussant Paper 2:	Pujawati Gondowijoyo	Myrna Modolon Lima	Keita Inoue		

12:15 - 12:45 Paper 3:	DISENTANGLING THE BRIGHT AND DARK SIDES OF	DOES 'WALKING THE TALK' ENABLE PRO-	PERFORMANCE MANAGEMENT AND LIAISON ROLE	
	TRANSPARENCY – AN INTEGRATED ANALYSIS OF	ENVIRONMENTAL BEHAVIOR AT WORK? THE	FOR HORIZONTAL COORDINATION: A CASE STUDY	
	PSYCHOLOGICAL CONSEQUENCES - Daniel Schaupp,	COMBINED EFFECTS OF VALUE STATEMENT AND	OF INTRA-ORGANIZATIONAL COLLABORATION -	
	Utz Schaeffer, Till Remmers	ROLE MODEL - Andson Aguiar, Myrna Modolon Lima	Keita Inoue	
Discussant Paper 3:	Sara Bormann	Martin Altenburger	Marc Feldmann	
12:45 -13:30	LUNCH			
13:30 - 15:00	DIENARY, TED TALKS on Emorging tonics (Could	10 and control systems, David Podford, Transfor	pricing and control Martino Cools	
13.30 - 13.00	PLENARY: TED TALKS on Emerging topics (Covid-19 and control systems, David Bedford; Transfer pricing and control, Martine Cools; Digitalization of Finance, Utz Schaeffer; Controlling for sustainability, Ian Thomson; chairpersons Teemu Malmi/Melissa Martin)			
15:00 - 15:30	COFFEE BREAK			
	PARALLEL SESSIONS			
	Feedback	Controls and employees	Accountant's role and identity	
	Chair: Sofia Lourenco	Chair: Frank Verbeeten	Chair: Teemu Malmi	
15:30 - 16:00 Paper 1:	ADVICE SEEKING UNDER OBJECTIVE VERSUS	IDENTIFYING HIDDEN TALENT: AN INVESTIGATION	A MATRIX VIEW OF THE DISPARATE ROLES OF	
	SUBJECTIVE PERFORMANCE EVALUATION: THE ROLE	OF EXPLICIT POTENTIAL ASSESSMENT - Isabella	MANAGEMENT ACCOUNTANTS - Julie Demaret	
	OF ADVICE TYPE - Elien Voermans, Martine Cools,	Grabner, Judith Kuenneke, Frank Moers		
	Alexandra Van Den Abbeele			
Discussant Paper 1:	Cardin Masselink	Daniel Schaupp	Jan Pfister	
16:00 - 16:30 Paper 2:	DEMAND-DRIVEN FEEDBACK SYSTEMS AND	MULTI RATER PERFORMANCE EVALUATION AND	TASTE YOUR OWN MEDICINE: IDENTITY THREATS T	
	EMPLOYEE CREATIVITY - Cardin Masselink, Bart	CALIBRATION: MANAGING MULTIPLE OPINIONS -	THE ACCOUNTANTS AND THEIR COUNTER-CONDU	
	Dierynck	Max Margolin, Daniel Schaupp, Jasmijn Bol	IN THE DESIGN AND USE OF THEIR PERFORMANCE	
			MEASUREMENT SYSTEM - Jan Pfister, Lukas Goretz	
Discussant Paper 2:	Jan Lampe	Matthias Sohn	Rouven Trapp	
16:30 - 17:00 Paper 3:	THE PERFORMANCE EFFECTS OF NARRATIVE	THE JOINT EFFECTS OF A MANAGER'S LEVEL OF	MAKING DIRTY WORK SHINIER? - HOW THE	
	FEEDBACK - Jan Lampe, Utz Schäffer, Daniel Schaupp	NARCISSISM AND INCENTIVE SCHEME ON EMPLOYEE	DIGITALIZATION CHANGES BACKSTAGE AND	
		EFFORT - Matthias Sohn, Berhard Hirsch, Miriam	FRONTSTAGE MANAGEMENT ACCOUNTING -	
		Maske	Rouven Trapp, Christoph Endenich	
Discussant Paper 3:	Elien Voermans	Isabella Grabner	Julie Demaret	
17:00 - 17:15	BREAK			
	PARALLEL SESSIONS			
	Controls and intervention	Management accounting change		
	Chair: Sofia Lourenco	Chair: Frank Verbeeten		
17:15 - 17:45 Paper 1:	(WHEN) DOES HUMAN INTERVENTION IN	CHANGE AND CONTINUITY IN A FIRM'S BUDGET		
	PREDICTIVE ANALYTICS JUDGMENTS HELP OR HURT?	ABANDONMENT PROCESS - Jari Huikku, Kristiina		
	- Ewelina Forker, Jen Choi, Isabella Grabner, Karen	Henttu-Aho, Janne T. Jarvinen, Kati Marttila		
	Sedatole			
Discussant Paper 1:	Arthur Posch	Sofie Amalie Ringgaard		
17:45 - 18:15 Paper 2:	THE EFFECTS OF THE COVID-19 PANDEMIC ON	IMPLEMENTING BEYOND BUDGETING: THE ROLE OF		
	ACTION CONTROLS - Arthus Posch, Markus Arnold	FORECASTING - Sofie Amalie Ringgaard, Per Nikolay		
		Bukh, Niels Sandalgaard		
Discussant Paper 2:	Evelina Forker	Jari Huikku		

		Y, SEPTEMBER 17, 2021		
8:30 - 8:45	LOGIN			
8:45 - 9:00	WELCOME: Frank Verbeeten			
	PARALLEL SESSIONS			
	Performance management	Incentives and discretion	Control in public sector organizations	
	Chair: Sofia Lourenco	Chair: Frank Verbeeten	Chair: Teemu Malmi	
9:00 - 9:30 Paper 1:	GENERAL CAUSALITY ORIENTATION AND PERFORMANCE MANAGEMENT – TAKING A CLOSER LOOK AT DIFFERENT PROFESSIONAL FIELDS - Tanja Gistl, Jennifer Kunz	THE EFFECT OF FORECAST DISAGGREGATION AND ENVIRONMENTAL UNCERTAINTY ON INTERNAL FINANCIAL FORECAST ACCURACY - Oliver Hegers, Frank Verbeeten, Klaus Moëller	TRANSITIONING TO A NEW LOGIC FOR THE PERFORMANCE MEASUREMENT OF PUBLIC SERVICE - Deirdre Nally, Sean Moore, Rosemarey Gowran	
Discussant Paper 1:	Phuong Vu	Kai Alexander Bauch	Chiara Oppi	
9:30 - 10:00 Paper 2:	DECISION RIGHTS, INCENTIVE COMPENSATION SCHEME AND TYPES OF PERFORMANCE MEASURES: A CASE STUDY OF INTERNATIONAL HOTEL CHAINS - Phuong Vu, Vincent Chong, Stijn Masschelein	THE EFFECTS OF MANAGERIAL DISCRETION IN MULTI TASK ENVIRONMENTS: EXPERIMENTAL EVIDENCE - Kai Alexander Bauch, Markus C. Arnold		
Discussant Paper 2:	Mario Trautberg	Frank Verbeeten	Morten Poulsen	
10:00 - 10:30 Paper 3:	THE ANTECEDENTS AND CONSEQUENCES OF VALUE- BASED MANAGEMENT: A SYSTEMATIC LITERATURE REVIEW - Mario Trautberg, Sebastian Firk, Rainer Lueg		(DYS)FUNCTIONALITY OF INTENTIONS OR ACTIONS? PERFORMANCE FUNDING OF DANISH BASIC EDUCATION SCHOOLS - Morten Poulsen, Per Nikolay Bukh, Karina Kovvang Christensen	
Discussant Paper 3:	Tanja Gistl		Deirdre Nally	
10:30 - 10:45	BREAK	•	· · ·	
	PARALLEL SESSIONS Explorative controls by higher management Gender and personal differences Public sector ar		Public sector and Health care	
	Explorative controls by higher management Chair: Frank Verbeeten	Chair: Sofia Lourenco	Chair: Teemu Malmi	
10:45 - 11:15 Paper 1:	TOP MANAGEMENT CHARACTERISTICS, COMPREHENSIVE FOCUS ON BUDGETING AND PERFORMANCE - Lili-Anne Kihn, Eva Strom	DO BEHAVIORAL APPROACH AND INHIBITION SYSTEMS MEDIATE GENDER DIFFERENCES IN REWARD SENSITIVITY? - Mina Ličen, Sergeja Slapnicar, Karla Oblak	DEFINING VANITY PROJECTS IN UK UNIVERSITIES: STRATEGIC PROJECT APPRAISAL - Elaine Harris, Nelarine Cornelius, Rodrigo Souza	
Discussant Paper 1:	Sophie Hoozée	Iryna Berova Alves	Jari Huikku	
11:15 - 11:45 Paper 2:	COST INFORMATION USAGE FOR DECISION MAKING	INDIVIDUAL ERROR HANDLING AND	QUALITY EFFECTS OF COMPENSATION- AND NON- COMPENSATION BASED CONTROLS FOR CLINICIANS: AN EMPIRICAL STUDY - Christian Lukas, Fabian Dutchkus	
	Lili-Anne Kihn	Mina Ličen	Michael Woerndle	
Discussant Paper 2:		AN ANALYSIS OF WORK OVERLOAD, WORK-LIFE	MANDATORY BUT IRRELEVANT: THE LIMITED USE OF	
Discussant Paper 2: 11:45 - 12:15 Paper 3:		BALANCE AND TURNOVER INTENTIONS - Iryna Berova Alves, Sofia Lourenco, Miguel Limao	AN OUTCOME QUALITY ASSESSMENT TOOL IN HOSPITALS - Michael Woerndle, Silvia Jordan, ALbrecht Becker	

13:30 - 14:30	PLENARY: Sofia Lourenco FIELD EXPERIMENTS (chairperson: Melissa Martin)		
	Incentives and Information	Control in specific industries	
	Chair : Melissa Martin	Chair: Teemu Malmi	
14:45 - 15:15 Paper 1:	WHEN BONUSES BACKFIRE: EVIDENCE FROM THE WORKPLACE - Timo Vogelsang, Dirk Sliwka, Jakob	MANAGEMENT CONTROL PRACTICES IN THE GIG ECONOMY: THE CASE OF FOOD DELIVERY	
D'11 11 1 D 11 1	Alfitian	COMPANIES - Kassian Kenner, Mischa Seiter	
	Amadeus Bach REAL EFFECTS OF INTERNAL INFORMATION ALLOCATION: EVIDENCE FROM A FIELD EXPERIMENT - Amadeus Bach, Jannis Bischof	Marta Perez-Siguenza PERFORMANCE MANAGEMENT SYSTEMS AND VALUE CREATION IN LUXURY HOSPITALITY MANAGEMENT - Marta Perez-Siguenza, Juan Manuel Ramon-Jeronimo, Raquel FLorez-Lopez, Jesus Carlos Garcia-Garcia	
Discussant Paper 2:	Timo Vogelsang	Kassian Kenner	
15:45 - 16:00	SHORT BREAK		
16:00 - 16:15	CLOSING: Melissa Martin		